



FILE NAME: GN-SPOC-2023-03-29

FIELD/COM: Space Operations Command (SpOC)

UNIT/CENTER: SpOC Small Business Office

SMALL BUSINESS: Delta Solutions

SOCIOECONOMIC CATEGORY: Small Business, SDVOSB



THE GOOD NEWS STORY:

Delta Solutions was selected for the U.S Small Business Administration's 2022 Prime Contractor of the Year Award. This award distinguishes Delta Solutions as the top Small Business contractor for the entire United States. Delta Solutions was nominated by Reggie Selby, Director, Small Business Programs, Space Operations Command, Peterson SFB, CO.

Delta Solutions & Strategies, LLC (Delta) was started in 2000, and has 315 employees. Delta is the premier small business provider of choice for national defense space support services for the US Government. For over 22 years, Delta has provided professional services for mission critical clients such as HQ US Space Force, US Space Command, US Strategic Command, US Southern Command, NORAD, and US Northern Command, US Special Operations Command, and more. With over 315 personnel supporting 20+ national defense and civil government clients, Delta provides professional technical services, operations and maintenance, modeling and simulation, and training and education support to Top Secret customers worldwide. As the current prime contractor for the \$185M+ consolidated advisory and assistance services program at US Space Command, Delta manages over 165 personnel across seven teammates supporting every facet of the national defense space enterprise. Delta successfully transitioned 165+ staff at US Space Command from a **previous large business partner** to Team Delta with no adverse impact to the mission. Delta is a world-class GSA OASIS prime contractor



winning 30 task orders valued at more than \$360M supporting dozens of clients across 20 different states.

Delta provides professional and technical services support to various US Government national defense and civil clients across the globe. These services are broken into four major business lines including: 1) advisory and assistance services, 2) operations and maintenance, 3) modeling and simulation, and 4) training and education. Delta's advisory and assistance services support entails program and project management, analysis, requirements development, planning and programming, and associated support for highly classified and mission critical stakeholders from the unit to headquarters and combatant command level. In support of 24/7/365 operations and maintenance requirements, Delta provides maintenance, logistics, operations, test, and evaluation support services at various CONUS and OCONUS locations for US Space Force, US Air Force. In addition to professional services, Delta is the primary developer of the Missile Warning Training Suite modeling and simulation tool that provides real-time simulations of the global missile warning and defense architecture for national defense stakeholders. Finally, Delta provides training and education support via Instructional Systems Design best practices to US, international, and joint warfighters through the National Security Space Institute and various US Space Force training organizations.

Mr Mark Stafford received the SBA award during the 2023 National Small Business Week (30 April – 1 May).

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