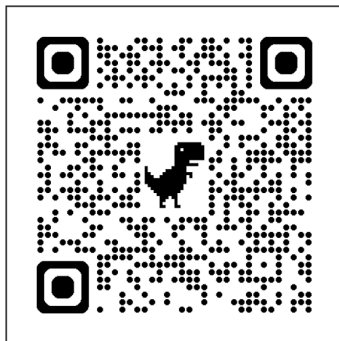




**Headquarters Air Education
And
Training Command
Randolph AFB Texas 78150-4304**



**AETC Small Business Program
and Points of Contact**



Small Source-Right Value-Big Performance



The U.S. Air Force Small Business Web Site: <http://www.airforcesmallbiz.af.mil>
Provides outreach information, Air Force contract opportunities, Air Force business information and scheduled conference and outreach events

APEX Accelerators - previously (Procurement Technical Assistance Centers) Site:
<https://www.apexaccelerators.us/#/>
provide local, in-person counseling and training services for you, the small business owner. They are designed to provide technical assistance to businesses that want to sell products and services to federal, state, and/or local governments. APEX services are available either free of charge, or at a nominal cost

The SBA employs Procurement Center Representatives (PCRs) to assist small businesses in obtaining federal contracts



Small Source-Right Value-Big Performance

What we buy

Typical products & services purchased by AETC contracting activities include:

Commodities include: computer hardware and software, office equipment & supplies, construction materials, medical equipment and supplies, and civil engineering requirements.

Service contracts include: computer maintenance, janitorial services, ground maintenance, food service, refuse collection, travel service, environmental assessments, and transient alert services, and laundry/dry cleaning services.

Construction includes: new build, renovation, additions, roof repair (housing/commercial buildings), runway repair, painting, military family housing maintenance, paving requirements (walks, curbs, streets), electrical requirements, replace maintain repair of generators, etc.

NAICS	AETC's Top 20 NAICS for FY 25 as of 1 Sep 25	SB Obligated (\$M)
1	561210 FACILITIES SUPPORT SERVICES	\$170.30
2	236220 COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$99.18
3	541715 RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)	\$32.46
4	541511 CUSTOM COMPUTER PROGRAMMING SERVICES	\$32.36
5	541330 ENGINEERING SERVICES	\$32.10
6	541519 OTHER COMPUTER RELATED SERVICES	\$26.73
7	238890 ALL OTHER SPECIALTY TRADE CONTRACTORS	\$25.53
8	611519 OTHER TECHNICAL AND TRADE SCHOOLS	\$15.97
9	334111 ELECTRONIC COMPUTER MANUFACTURING	\$15.19
10	611710 EDUCATIONAL SUPPORT SERVICES	\$13.37
11	238220 PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS	\$13.31
12	621999 ALL OTHER MISCELLANEOUS AMBULATORY HEALTH CARE SERVICES	\$12.24
13	513210 SOFTWARE PUBLISHERS	\$11.26
14	541990 ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	\$10.98
15	541512 COMPUTER SYSTEMS DESIGN SERVICES	\$10.45
16	541513 COMPUTER FACILITIES MANAGEMENT SERVICES	\$10.04
17	561720 JANITORIAL SERVICES	\$8.85
18	622110 GENERAL MEDICAL AND SURGICAL HOSPITALS	\$8.69
19	541611 ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$8.47
20	562111 SOLID WASTE COLLECTION	\$7.64

Small Source-Right Value-Big Performance

Points of Contact

HQ Air Education & Training Command

Harry T. Loughran, (210) 652-4840
Director, Small Business Programs
harry.loughran.1@us.af.mil

Unit Small Business Professionals

Adrianna Kuhr, (210) 671-2618
Joint Base San Antonio 502 CONS
Lackland AFB TX
adrianna.kuhr.1@us.af.mil

Christal Jackson, (210) 671-1769
Joint Base San Antonio 502 CONS
Lackland AFB TX
christal.jackosn.6@us.af.mil

Angela Busby-Blackburn, (662) 434-7805
14 Contracting Flight
Columbus AFB MS
angela.busby-blackburn@us.af.mil

Robyn Dickerson (325) 654-3814
17 Contracting Squadron
Goodfellow AFB TX
robyn.dickerson@us.af.mil

Marsha Goodman, (334) 953-3541
42d Contracting Squadron
Maxwell AFB AL
marsha.goodman@us.af.mil

Jesus Perez, (830) 298-5641
47 Contracting Flight
Laughlin AFB TX
jesus.perez.3@us.af.mil



Mary Peetz, (623) 856-7121
56 Contracting Squadron
Luke AFB AZ
mary.peetz@us.af.mil

Toxie Courtney, (228) 377-3131
81 Contracting Squadron
Keesler AFB MS
toxie.courtney@us.af.mil

Derrick Thomas, (940) 676-4138
82d Contracting Squadron
Sheppard AFB TX
derrick.thomas.6@us.af.mil

Lori Clinton, (580) 481-7261
97 Contracting Squadron
Altus AFB OK
lori.clinton@us.af.mil

Thomas A. Patton, (580) 213-6770
71 Contracting Flight
Vance AFB OK
thomas.patton@us.af.mil

Debra Harber, (210) 872-8816
338th Specialized Contracting Squadron
JBSA-Randolph
debra.harber.1@us.af.mil

Anthony Overbay, (575) 572-3048
49th Contracting Squadron
Holloman AFB, NM
anthony.overbay.1@us.af.mil



Sheriley Smith, (726) 228-7963
San Antonio Procurement Center Representative
Sheriley.Smith@sba.gov

Air Force Small Business Vision Statement

“Create a culture that looks to small businesses first for innovative, agile, and affordable solutions to meet our warfighter needs.”

Air Force Small Business
<http://www.airforcesmallbiz.af.mil>

Business Opportunities
sam.gov

Small Business Administration
<http://www.sba.gov>

Apex Accelerators
<https://www.apexaccelerators.us/#/>



Current as of: 02 Dec 2025